

SRMUS/PAT/2021-22/021

Date: 26-10-2021

PLACEMENT DRIVE NOTIFICATION

Company	HFFC
About the Company	<p>In 2010, a brave young company rode into the wild world of Housing Finance. We got incorporated on 3rd Feb 2010 and with true grit, the new kid kicked up a storm! So much so that we got listed on the same date on 2021! What a ride it has been!</p> <p>Meet the 10 year old HomeFirst, that refuses to grow old and boring! Co-founded by Jaithirth (Jerry) Rao, P. S. Jayakumar and Manoj Viswanathan. We are a young, imaginative lot! Friendly, turbo-charged, inquisitive. Hungry and never satisfied with our achievements...</p> <p>Our focus is to provide loans to low and middle-income individuals, who want to buy or build their own homes. A majority of our customers are first-time home buyers and find it challenging to deal with bigger financial institutions for their home loan requirements. Loan amounts for these homes typically vary between ₹5 to ₹50 lakhs.</p>
Job Title	Relationship Manager
Job Description	<ol style="list-style-type: none"> 1. Candidate is responsible for sourcing the leads from various channel sources. 2. To conduct various marketing activities in the field. 3. To Onboard DSA channels, Loan agencies and maintain a relationship
Job Location	PAN INDIA
Eligible Degrees	MBA
Eligibility Criteria	Preferably Males (2 wheeler mandatory)
Desired Skills	<ul style="list-style-type: none"> • Strong communication and interpersonal skills
Compensation (CTC)	Rs. 5.5 CTC (Rs. 4.5 LPA Fixed + 1 LPA Variable)
Selection Process	Personal Interview
Date of Interview	Will be intimated later
Venue	Online / Virtual

NOTE: The candidate will be initially going through the internship for the 2-3 months for which they will get the stipend of 7000 Rs. They will get a full-time job offer as a relationship manager if they clear the interview and prove themselves during the internship period.